

#### Düsseldorf, Germany 11 – 14 November 2024





Where healthcare is going





#### Review 2023

Düsseldorf, Germany 13 – 16 November 2023



MEDICA and COMPAMED strenghtened their positions as platforms for the global medical technology business

MEDICA





#### Visitors MEDICA 2023 (including COMPAMED 2023)



MEDICA

Total visitors 83,000



#### Origin of visitors

Germany 23%

Abroad 77%

64%

36%

22%

9%

4%

1%

Europe	
Non Europe	
Asia	
America	
Africa	
Australia	



#### Top 10 visitor countries

01. Germany
02. China
03. Italy
04. Netherlands
05. Great Britain/Northern Ireland
06. USA
07. Korea
08. France
09. Spain
10. Poland







#### Economic sector

Medical trade/Group purchasing organization	33%
Industry/manufacturer	17%
Hospitals/Care facilities/ Physicians' offices	14%
Laboratory/research & science	9%



#### Interests of MEDICA visitors

Imaging and diagnostics/ medical equipment and devices	80%
Disposables and consumables	29%
Laboratory equipment/diagnostic tests	17%
IT systems and IT solutions	11%
Physiotherapy/orthopaedic technology	10%



#### Companies at MEDICA 2023 (including COMPAMED 2023)



MEDICA

Total exhibitors





Total net exhibition area

100,058 m<sup>2</sup>

In 18 halls



#### Top 10 exhibitor countries

01. China
02. Germany
03. USA
04. Italy
05. Korea
06. Taiwan
07. Turkey
08. Great Britain/Northern Ireland
09. France
10. India



#### Online – and streaming participations MEDICA 2023 (including COMPAMED 2023)



MEDICA

#### Digital reach 2023

Page impressions
Unique users

Search queries in exhibitor and product database 1.1 Mio.

7 Mio.

12 Mio.



Digital reach during show days 2023

100,787

Unique users



#### Rositive development of the medical technology market in Europe



MEDICA

#### The European market for medical technology is worth more than 150 billion euros.



#### Of this, the German market generates over 25%m which is now just under 40 billion euros.



Source: SPECTARIS Jahrbuch 2023/2024





#### Preview 2024

Düsseldorf, Germany 11 – 14 November



#### MEDICA & COMPAMED 2024

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# Close in on the CUTTING EDGE!

- Diagnostics
- Imaging supplies
- Surgery devices, endoscopy devices
- Therapy and physical medicine
- Implants and prostheses
- Intense medicine/anesthesiology/respiration
- Emergency medicine, rescue equipment
- Operating technology and operating equipment
- Hospital equipment, care equipment
- Bygiene/sterilisation/disinfection





#### LAB & DIAGNOSTICS

#### Laboratory equipment:

- Analyser systems/equipment
- Sentrifuges
- Microplate, microtiter plates
- S Laboratory equipment
- Microscopes
- Solution Filtration equipment
- Is Glass, plastic, metal laboratory items

#### **Diagnostic tests:**

- Olinical chemistry
- Haemoglobin testing, electrophoresis testing
- Microbiology testing
- Immunochemistry testing, immunology testing
- Senetic testing, molecular diagnostics

## Dive into the latest RESEARCH!





## Gain deep insight into DIGITAL HEALTH!

- S WIT infrastructure/computer hardware
- Image: Mealth, mobile IT, wireless technologies (Bluetooth, WI-FI)
- Wearable technologies, smart textiles
- eHealth, telemedicine/telematics/telemetry
- Administrative information systems/software
- Medical information systems/software
- Sommunication systems





- ③ Universal medical commodities
- Acupuncture equipment and accessories
- Articles for nursing, hygiene and medical cosmetics
- Batteries for medical systems
- Surface disinfectants
- B Hand hygiene stations/supplies
- Disposables
- Hearing aids
- Incontinence systems and stoma aids
- Solution Catheters/urinary catheters and accessories
- Sterile bags
- S Linen
- Patient identification wristbands, devices
- Personal protective equipment
- S Wound care equipment
- S Waste management

## Be suprised by SUPPLIES!





## Always stay ACTIVE!

- B Hydrotherapy treatment equipment
- Bandages in physiotherapy / orthopaedic technology
- Occupational therapy equipment
- Walking and mobility aids
- Scompression therapy equipment
- Orthopeadic shock wave therapy equipment
- Physiotherapeutic mobility aids
- Physiotherapy equipment
- Physiotherapeutic cold treatment
- Physiotherapeutic heat treatment
- Physiotherapeutic massage equipment
- Rehabilitation equipment and devices
- Orthopaedic feet aids, shoes and insoles
- Training equipment
- Dateral training devices, rehabilitation equipment and devices
- Wheelchairs
- Other equipment and devices for physiotherapy and orthopaedy





- Manufacturing of components
- Manufacturing of finished products
- Services
- Manufacturing equipment
- Scomponents, modules, OEM equipment
- Electrical components, electronical components
- Microtechnology
- Baw materials, materials, adhesives
- Software, IT

## Discover HIGH TECH together!





#### Trend topics in the spotlight of MEDICA





AI & Big Data

Robotics, assistive systems



Connectivity in healthcare provision



Shortage of skilled labor / labor market / staff development



#### Enjoy exclusive insights

### Exciting supporting program in 7 forums and 3 conferences

#### and the 3 special shows





More than 50 startups from all over the world presented numerous digital healthcare innovations in the MEDICA START-UP PARK.



The MEDICA SPORTS HUB focused on health sports, interactive fitness and professional sports and successfully connected relevant players and programs in the halls.



The HOSPITAL OF THE FUTURE showcased concrete solutions for telemedicine networks within the clinical sector and at the interface to the outpatient care sector.



#### Take advantage of the upturn



Outstanding diversity

Experience the entire spectrum of innovative medical technology solutions, high-tech products and explore the latest advances in healthcare.



International networking platform Exchange ideas with experts from Europe and around the world and create new collaborations and partnerships.



Extensive event program Gain exclusive insights when leading minds from science and business focus on the industry's megatrends.

Join us in Düsseldorf from November 11-14, 2024!





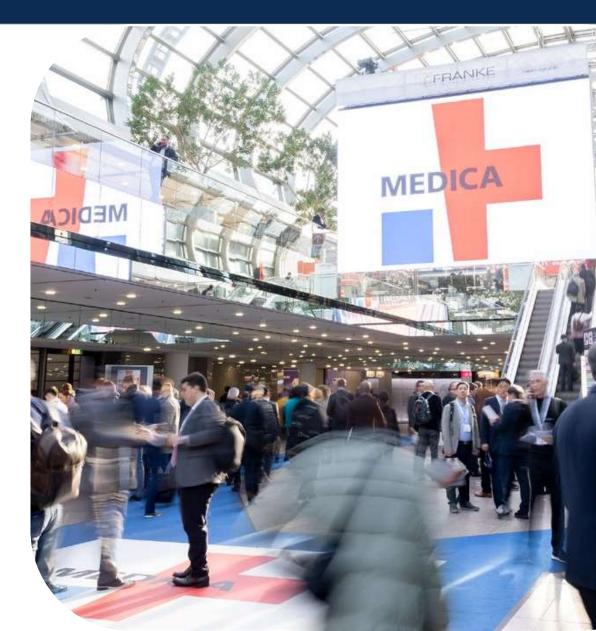
#### Trade fair & more - countless options for a powerful appearance

With more than 97,000 m<sup>2</sup> of net exhibition space and over 5,300 national and international exhibitors, MEDICA is the global trendsetter for future topics and innovations for outpatient and inpatient care.

Browse through our variety of designed sponsorship opportunities and discover what MEDICA can do for your brand.

- Marketing Packages
- Partner Packages
- Season Partner Packages
- Individual Solutions





#### MEDICA – Where healthcare is going



MEDICA Imagevideo 2024



### Stay up to date: https://www.medica-tradefair.com

COMPANE



## See you at MEDICA 2024!

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COMPAMED



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